

## Your Seminar Leader A Brief Biography of



**Richard Schatz**

For over 35 years, American-born and University of Virginia graduate, Richard Schatz has been living in the Paris France region and working as an international entrepreneur, business owner, manager, seminar leader and consultant. Since 1990, through his company English Expression Courses, he has worked with a focus on providing English communication skills trainings to the Japanese community in Paris, Europe and internationally. Manufacturing, finance, energy, government, service, sales, and more, Richard's students cover the wide range of business sectors and major Japanese brands. All searching for one solution: How can I improve my communication and performance in English.

Through his unique experience driven knowledge of the Japanese notion of continual improvement, Richard has been able to bring the focus of his seminars on enhancing the performance and effectiveness of the participants in English.

Along with High Impact Presentations, Richard has also given hundreds of other seminars helping companies meet the challenges of successful growth through English.

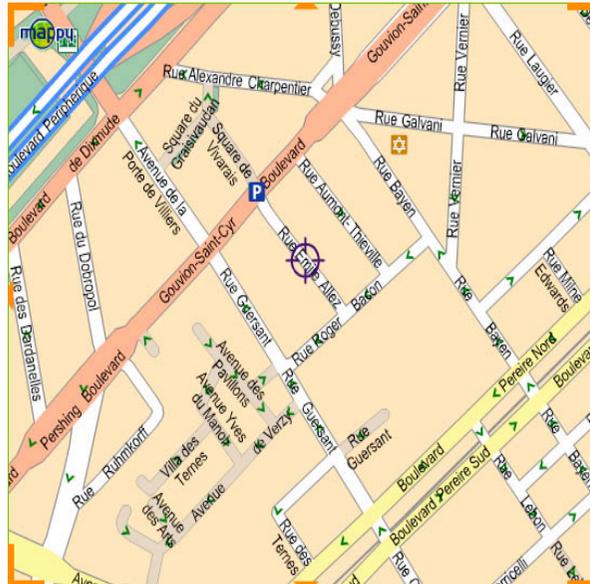
## Body Talk

**EnglishSeminarsforJapanese.com**

5 bis rue Emile Allez  
75017 Paris France  
tel: +33(0)1 45 72 12 71  
cell: +33(0)6 75 57 75 80

**e-mail:**  
**info@englishseminarsforjapanese.com**

Metros : Porte Maillot (Line 1)  
Porte de Champerret (Line 3)



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### References

Kanebo Cosmetics, Kanebo Paris Office,  
Shiseido, Henkel France, Nissan, OECD,  
Sodiaal Industries, JEPIC, JETRO, etc.



**EnglishSeminarsforJapanese.com**

**We Deliver Value**

日本人のための英語

**Body Talk**

**The one Seminar you really need**



Visit our General English Language Learning site  
[www.englishexpressioncourses.com](http://www.englishexpressioncourses.com)



## Our Seminars

**Our Presentation and Negotiation Seminars may be given in one or two day formats.**

### **High Impact Presentations**

For Perfect Presentations in English

#### One or two full day Seminars

For those who need to improve their English Language skills to make impeccable Presentations in English with maximum impact.

### **Adapting in France for Japanese**

#### One full day Seminar

- Understanding the French
- Getting to « yes »
- Business etiquette and rules
- Business customs
- And much more

### **English Pronunciation for Japanese**

#### One full day Seminar

- Improve your pronunciation in English with this one day Seminar.
- Tips and information to help you improve your pronunciation in 15 minutes a day.

### **Negotiating in English**

#### One or two full day seminar

Everything you need to know for a successful Negotiation in English from start to finish learn the secrets of a win negotiation and all aspects associated with it.

## Body Talk

### The One Seminar you really need

How does your body talk? Is it tight? Do you need to make a good impression on others but don't know how? Do your palms sweat when you shake hands? Does your voice crack or stutter when you need to present a reassuring view of yourself?

Over 70% of the messages we send are with our body language; the rest, is what we say.

The impression you make within the first couple of minutes or even seconds within meeting someone is the impression that the individual will carry with them. Are you confident enough to make that first impression a winning one?

Generally speaking, people respond most favorably to those who appear calm and focused, rather than excited and disorganized. Your body reflects this whether it be positive or negative. Positive body language signals include a steady vocal pitch and tone, gestures below shoulder level, open palms, and nonverbal signals that correspond to the verbal message being delivered.

Individuals react unfavorably to negative body language that shows insincerity, uncertainty or arrogance.

In this one-day seminar you will learn the important aspects of what your body is saying to others. It is what determines a good impression from a bad impression within the first few minutes of meeting someone. We will look at different individuals in politics and others to see how they use their body language either correctly or incorrectly and learn about how to get into the zone so you can concentrate entirely on the task at hand.

## Body Talk

### No. of Participants (1 Day Workshop Format) 6 hours

2-9 Participants = € 1495 / Day

10-15 Participants = € 1695/ Day

### No. of Participants (2 Day Workshop Format) 12 hours

2-9 Participants = € 2695 / Day

10-15 Participants = € 2995 / Day

\*For more than 15 participants please contact us

### Private Coaching one to one

Full Day (6 Hours) - € 995

Two Full days (12 Hours) - €1695

### Conditions

50 % at time of reservation

50 % 10 days before start of Seminar

### Cancellation policy

Cancellation 30 days before Start of Seminar  
25% of total cost

Cancellation 15 days before Start of Seminar  
50% of total cost

Cancellation 5 days before Start of Seminar  
75% of total cost

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Add 19.6% VAT tax in France

Travel costs depends on location.

Student Materials between € 30-50 per student depending on seminar.

Call us for additional information concerning lunch arrangements and starting and finishing times.